

List of Exhibits
Hearing Scheduled for August 4, 2004
Milk Movement Incentives

The following are the Department's exhibits. Please note that previous issues of those items marked with an "" are entered by reference.*

- 1) Notice of Public Hearing, signed June 16, 2004, by Eric Erba, Acting Branch Chief
- 2) Declarations of Service By Mail on June 16, 2004, of the Notice of Public Hearing
- 3) Declaration of Posting of the Notice of Hearing on the Director's public bulletin board on June 22, 2004.
- 4) Petition of Clover Stornetta Farms, Inc.:
 - a) Original dated June 1, 2004
- 5) Alternative Proposals were received from:
 - a) California Dairies, Inc.; including revisions presented by CDI at July 20, 2004 workshop
 - b) Dairy Farmers of America, Inc.
 - c) Dairy Institute
 - d) Land O'Lakes
 - e) Security Milk Producers Association
- 6) Analysis of Alternative Concepts and Proposals for July 20, 2004 Pre-Hearing Workshop and August 4, 2004 Hearing dealing with Milk Movement Incentives:
 - a) Summary of Proposals; revised after July 20, 2004 workshop
 - b) Analysis of Alternative Proposals: Transportation Allowances, including revised analysis of alternative proposal submitted by CDI at July 20, 2004 workshop
 - c) Analysis of Alternative Proposals: Transportation Credits; revised after July 20, 2004 workshop
- 7) Background Materials:
 - a) California Dairy Industry Review
 - b) Hearing Background Resource
 - c) Options to Facilitate Orderly Movement of Milk to California's Fluid Markets, August 1999
 - d) Background Material specific to Milk Movement Incentives for July 20, 2004 Pre-Hearing Workshop and August 4, 2004 Hearing; revised after July 20, 2004 workshop

8) Assorted Dairy Statistics (entered by CD-Rom disk):

- a) Monthly, Beginning January 1995
- b) Quarterly, Beginning 4th Quarter 1997
- c) Yearly, Beginning 1960

The following items are entered by reference. The most current copies, dated through August 4, 2004, are on file in the office of the Dairy Marketing Branch, 560 J Street, Suite 150, Sacramento, California:

- 9) *Stabilization and Marketing Plans for Northern California and Southern California Marketing Areas, effective April 1, 2004
- 10) *Pooling Plan for Market Milk, effective September 1, 2001
- 11) *Summary of Transfers (Quota), Sales based on Solids-Not-Fat, January to December 2003
- 12) Monthly Pooling Summary Data (Unadjusted), January through December 2003
- 13) *Computation of Milk Pool Prices, FAMP1101, May 2004
- 14) *Comparative Statement – Milk Pooling Branch 2002/2003
- 15) *Milk Production Cost : Feedback Information for March/April/May 2004
- 16) *Milk Production Cost Comparison, March/April/May 2004
- 17) *Milk Production Cost: Annual Averages and Five Year Averages for all cost categories by area, 1999 to 2003
- 18) *Processing Costs
 - a) Nonfat Dry Milk, Butter and Cheddar Cheese processing costs for selected periods, California, January to December 2002
- 19) *Hauling Rates
 - a) Hauling Rates Ranch-to-Plant, Comparison: January 2000 through April 2004
 - b) Areas Used in Ranch to Plant Milk Movement
 - c) Hauling Rates Plant to Plant, Comparison of January 2000 to April 2004

- 20) *Price Letters Announcing:
- a) Minimum prices for Class 1 market milk for August 2004, letter dated July 9, 2004 from Dairy Marketing Branch
 - b) Minimum prices for Classes 2 and 3 market milk for August/September 2004, letter dated August 2, 2004, from Dairy Marketing Branch
 - c) Minimum prices for Classes 4a and 4b market milk for July 2004, letter dated August 2, 2004, from Dairy Marketing Branch
 - d) Prices for quota, base and overbase market milk for June 2004, letter dated July 23, 2004, from Milk Pooling Branch
- 21) *Percent of Quota in Shipment, statewide April 2004
- 22) *Dairy Marketing Branch Monthly Publications:
- a) Dairy Information Bulletin
 - b) California Dairy Review
 - c) Milk Pricing Newsletter
- 23) * Dairy Marketing Branch Annual Publications:
- a) California Dairy Statistics
 - b) California Cost of Milk Production Annual Summary
 - c) California Manufacturing Cost Annual Summary
- 24) *A Look At California's Cheese Industry, Dairy Marketing Branch, Summer 2000
- 25) *A Look at California's Butter and Powder Industry, Dairy Marketing Branch, Spring 1998
- 26) *A Look at California's Frozen Product Industry, Dairy Marketing Branch, Winter 2002
- 27) *California Crop – Weather, NASS-USDA
- 28) *Federal Milk Order Market Statistics, issued by AMS-USDA
- 29) *Federal Milk Order Statistics, Annual Summary, issued by AMS-USDA
- 30) *Dairy Products, with data and comparisons issued by NASS-USDA
- 31) *Dairy Products, Summary, issued by NASS-USDA
- 32) *Dairy Market Statistics, Annual Summary, issued by AMS-USDA

- 33) *Milk Production, issued by NASS-USDA
- 34) *Dairy Market News, issued by AMS-USDA
- 35) *FSA Commodity Fact Sheet: Dairy Price Support Program, issued by FSA
USDA
- 36) *USDA Final Decision, Revised Class III and IV Price Formulas for all Federal Milk Orders
 - a) USDA Announcement of Final Decision
 - b) Economic Analysis for the Final Decision on Class III and IV Price Formulas
 - c) Federal Register, November 7, 2002, Department of Agriculture, Proposed Rule
- 37) *"Livestock, Dairy and Poultry Situation and Outlook," by ERS-USDA
- 38) *"Farm Business Economic Report, 1996 to 1997," issued September 1998 by
ERS-USDA
- 39) *International Association of Milk Control Agencies, Supermarket Milk Price Survey
Summary
- 40) *"Dairy Product Prices," NASS Fact Finders for Agriculture
- 41) *Applicable sections of the Food and Agricultural Code of California
- 42) *Applicable sections of the California Code of Regulations
- 43) *Transcripts, hearing exhibits, post-hearing briefs, panel reports, and determinations and
orders (findings) resulting from previous hearings held on:
 - a) June 4, 2003,
 - b) November 3, 2003.